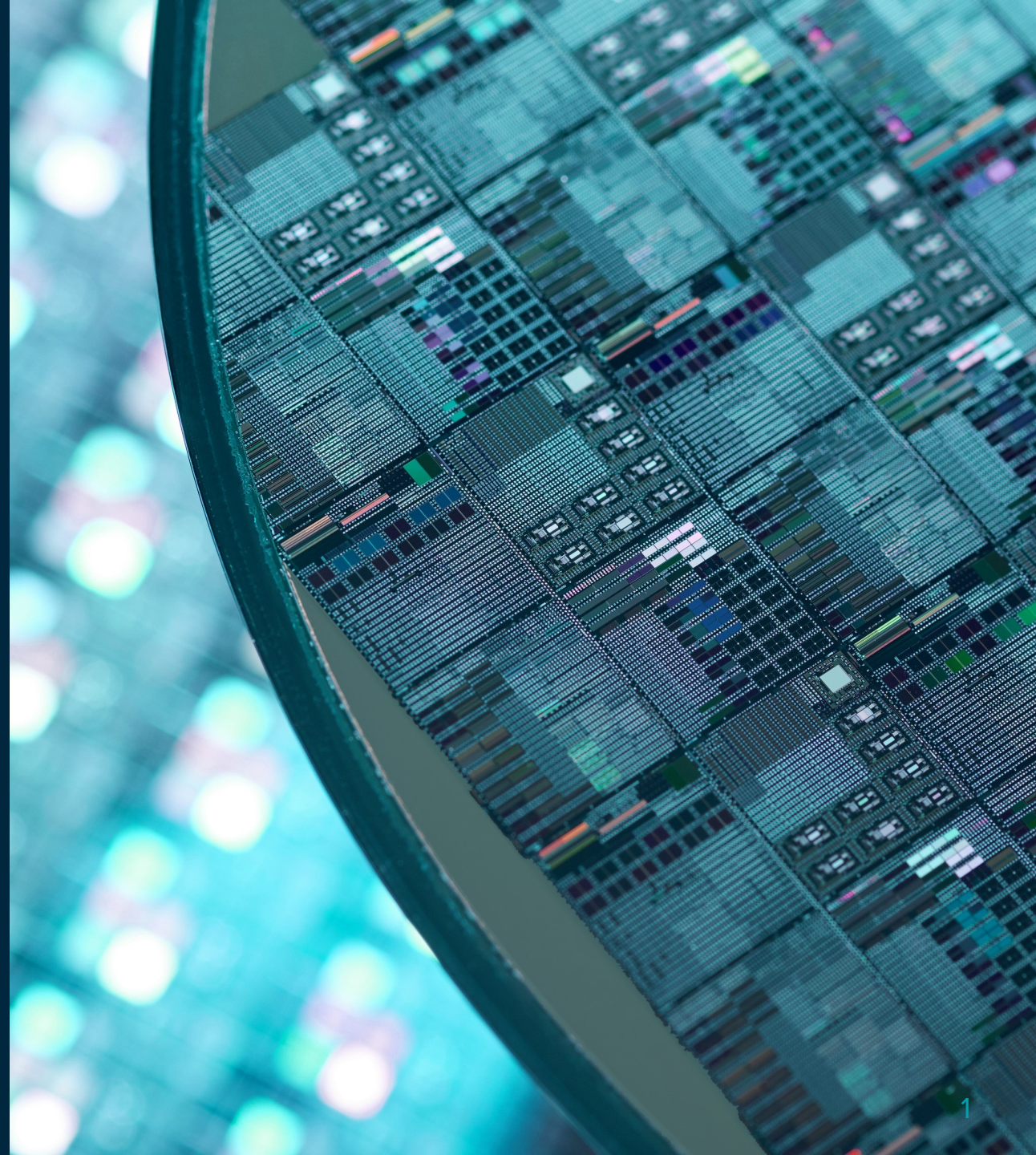




Supplemental Financial Information

February 8, 2023



Revenue by Geographic Region (in millions)

	<u>Q4 2022</u>	<u>Q3 2022</u>	<u>Q2 2022</u>	<u>Q1 2022</u>	<u>Q4 2021</u>
China	\$ 35.8	\$ 36.7	\$ 49.7	\$ 38.4	\$ 37.6
United States	32.8	38.1	31.2	25.6	34.5
Taiwan	29.9	36.8	50.0	53.1	46.9
South Korea	26.2	28.9	28.8	27.5	39.2
Japan	11.4	7.7	9.9	9.4	8.8
Europe	11.0	11.8	8.1	8.4	11.2
Singapore	11.0	10.4	7.1	10.9	10.1
Malaysia	5.1	6.5	16.2	22.2	14.7
Rest of World	2.8	4.0	2.9	1.7	2.0
	<u>\$ 166.0</u>	<u>\$ 180.9</u>	<u>\$ 203.9</u>	<u>\$ 197.2</u>	<u>\$ 205.0</u>

Revenue by Market Segment (in millions)

	<u>Q4 2022</u>	<u>Q3 2022</u>	<u>Q2 2022</u>	<u>Q1 2022</u>	<u>Q4 2021</u>	<u>2022</u>	<u>2021</u>	<u>2022 v 2021</u>
Foundry & Logic	\$ 82.1	\$ 90.6	\$ 122.4	\$ 114.1	\$ 114.0	\$ 409.2	\$ 435.8	\$ (26.6) (6.1)%
DRAM	27.3	34.9	36.8	34.5	40.3	133.4	156.1	(22.7) (14.5)%
Flash	15.0	13.9	8.5	11.4	11.6	48.8	41.4	7.4 17.9 %
Systems	41.6	41.5	36.2	37.2	39.1	156.5	136.4	20.1 14.7 %
	<u>\$ 166.0</u>	<u>\$ 180.9</u>	<u>\$ 203.9</u>	<u>\$ 197.2</u>	<u>\$ 205.0</u>	<u>\$ 747.9</u>	<u>\$ 769.7</u>	<u>\$ (21.8) (2.8)%</u>

Customers > 10% of Total Revenue

	<u>Q4 2022</u>	<u>Q3 2022</u>	<u>Q2 2022</u>	<u>Q1 2022</u>	<u>Q4 2021</u>	<u>2022</u>	<u>2021</u>
Intel Corporation	16.5 %	17.0 %	20.9 %	20.8 %	16.7 %	19.0 %	20.4 %
Samsung Electronics Co., LTD.	*	*	*	*	13.8 %	*	11.4%
SK hynix Inc.	*	10.7%	*	*	*	*	*
Taiwan Semiconductor Manufacturing Co., LTD.	*	*	*	10.7 %	*	*	*
	<u>16.5 %</u>	<u>27.7 %</u>	<u>20.9 %</u>	<u>31.5 %</u>	<u>30.5 %</u>	<u>19.0 %</u>	<u>31.8 %</u>

* Customer represents less than 10% of revenue for respective period

GAAP to Non-GAAP Reconciliation

(In thousands, except for per share amounts)

	GAAP		Adjustments				Non-GAAP
	Three Months Ended December 31, 2022	Stock-based Compensation	Amortization of Intangibles	Amortization of Acquisition Fair Value Adjustments	Restructuring	Three Months Ended December 31, 2022	
Revenues	\$ 165,987	\$ —	\$ —	\$ —	\$ —	\$ 165,987	
Cost of revenues	120,784	(973)	(805)	(555)	(5,122)	113,329	
Gross profit	45,203	973	805	555	5,122	52,658	
Operating expenses:							
Research and development	27,222	(2,509)	—	—	(1,232)	23,481	
Sales and marketing	20,546	(2,784)	(1,530)	—	(1,469)	14,763	
General and administrative	13,380	(3,198)	—	—	(548)	9,634	
Total operating expenses	61,148	(8,491)	(1,530)	—	(3,249)	47,878	
Operating profit (loss)	(15,945)	9,464	2,335	555	8,371	4,780	
Interest income	1,073	—	—	—	—	1,073	
Interest expense	(116)	—	—	—	—	(116)	
Other income (expense), net	(467)	—	—	—	—	(467)	
Income (loss) before income taxes	(15,455)	9,464	2,335	555	8,371	5,270	
Provision (benefit) for income taxes	(1,728)	1,302	321	76	1,151	1,122	
Net income (loss)	\$ (13,727)	\$ 8,162	\$ 2,014	\$ 479	\$ 7,220	\$ 4,148	
Net income (loss) per share:							
Basic	\$ (0.18)	\$ 0.11	\$ 0.03	\$ 0.01	\$ 0.09	\$ 0.05	
Diluted	\$ (0.18)	\$ 0.11	\$ 0.03	\$ 0.01	\$ 0.09	\$ 0.05	
Weighted-average number of shares							
Basic	76,972	76,972	76,972	76,972	76,972	76,972	
Diluted	76,972	76,972	76,972	76,972	76,972	76,972	

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: stock-based compensation expense, amortization of intangibles and other acquisition fair value adjustments, and restructuring charges. By publishing the Non-GAAP measures, the company's management intends to provide investors with additional information to further analyze the company's performance, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP measures. Non-GAAP results are not prepared in accordance with GAAP, and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.

Non-GAAP Adjustments & EPS

(In thousands, except for per share amounts)

	Three Months Ended			Fiscal Year Ended	
	December 31, 2022	September 24, 2022	December 25, 2021	December 31, 2022	December 25, 2021
GAAP net income (loss)	\$ (13,727)	\$ 4,351	\$ 25,897	\$ 50,738	\$ 83,924
Adjustments:					
Amortization of intangibles, inventory and fixed asset fair value adjustments due to acquisitions	2,890	2,808	2,766	11,092	21,273
Stock-based compensation	9,464	7,995	7,799	31,337	29,384
Restructuring charges	8,371	6,174	(1,143)	15,439	4,124
Gain on contingent consideration	—	—	—	—	(95)
Acquisition related expenses	—	—	—	—	209
Income tax effect of non-GAAP adjustments	(2,850)	(3,017)	(657)	(10,663)	(13,307)
Non-GAAP net income	<u>\$ 4,148</u>	<u>\$ 18,311</u>	<u>\$ 34,662</u>	<u>\$ 97,943</u>	<u>\$ 125,512</u>
Non-GAAP net income per share:					
Basic	<u>\$ 0.05</u>	<u>\$ 0.24</u>	<u>\$ 0.44</u>	<u>\$ 1.26</u>	<u>\$ 1.61</u>
Diluted	<u>\$ 0.05</u>	<u>\$ 0.24</u>	<u>\$ 0.44</u>	<u>\$ 1.25</u>	<u>\$ 1.59</u>
Weighted-average number of shares used in per share calculations:					
Basic	<u>76,972</u>	<u>77,245</u>	<u>78,220</u>	<u>77,578</u>	<u>77,787</u>
Diluted	<u>76,972</u>	<u>77,688</u>	<u>79,121</u>	<u>78,201</u>	<u>79,133</u>

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: stock-based compensation expense, amortization of intangibles and other acquisition fair value adjustments, acquisition related expenses, contingent consideration adjustments and restructuring charges. By publishing the Non-GAAP measures, the company's management intends to provide investors with additional information to further analyze the company's performance, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP measures. Non-GAAP results are not prepared in accordance with GAAP, and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.

Gross Profit and Gross Margin by Segment (GAAP)

(In thousands, except for percentages)

	Three Months Ended							
	December 31, 2022				December 25, 2021			
	Probe Cards	Systems	Corporate and Other	Total	Probe Cards	Systems	Corporate and Other	Total
Revenues	\$ 124,366	\$ 41,621	\$ —	\$ 165,987	\$ 165,892	\$ 39,106	\$ —	\$ 204,998
Gross profit	31,688	20,970	(7,455)	45,203	73,090	17,775	(1,306)	89,559
Gross margin	25.5%	50.4%		27.2%	44.1%	45.5%		43.7%

	Fiscal Year Ended							
	December 31, 2022				December 25, 2021			
	Probe Cards	Systems	Corporate and Other	Total	Probe Cards	Systems	Corporate and Other	Total
Revenues	\$ 591,422	\$ 156,515	\$ —	\$ 747,937	\$ 633,281	\$ 136,393	\$ —	\$ 769,674
Gross profit	235,562	80,937	(20,490)	296,009	279,873	65,834	(22,940)	322,767
Gross margin	39.8%	51.7%		39.6%	44.2%	48.3%		41.9%