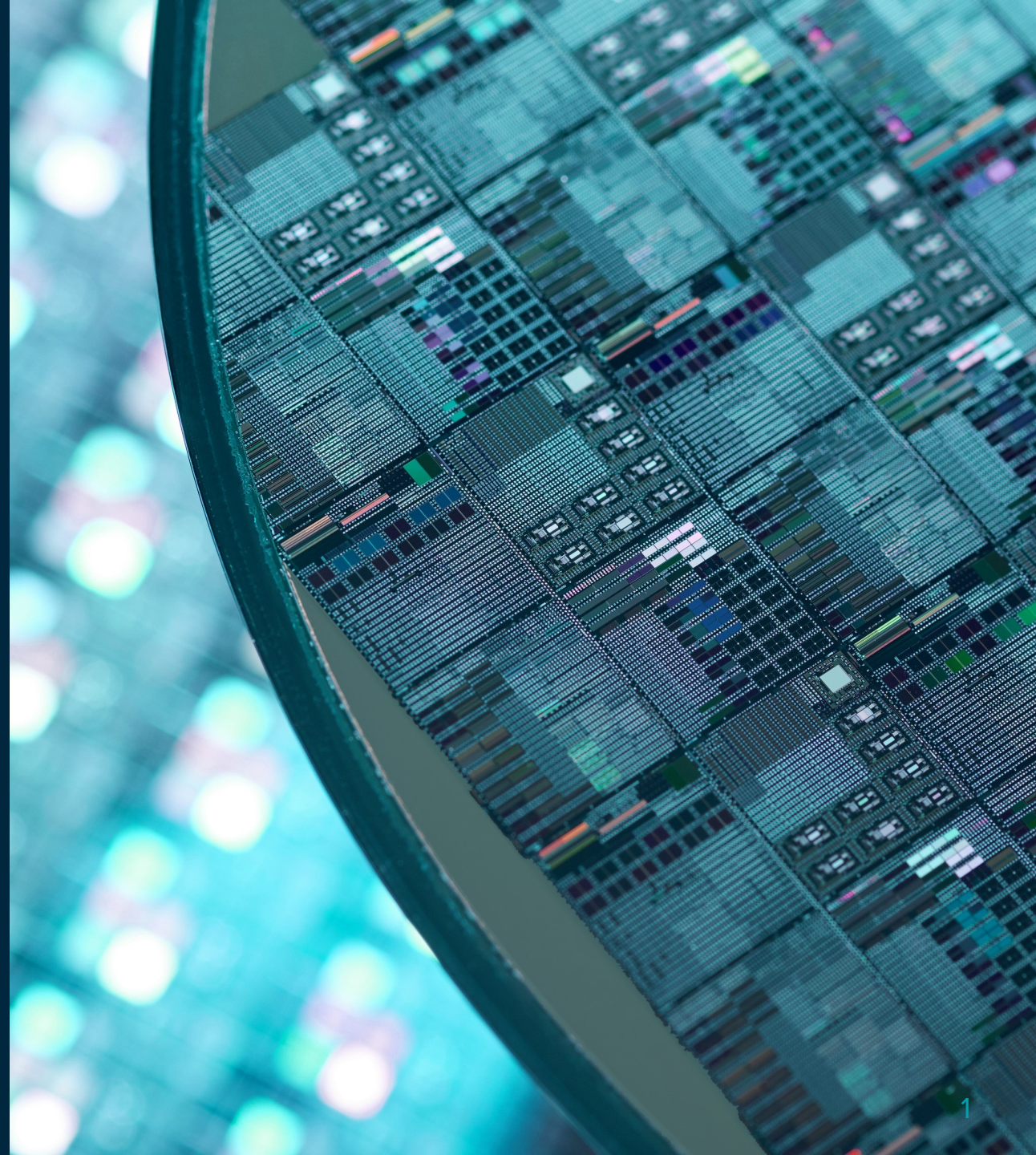




Supplemental Financial Information

February 3, 2021



Revenue by Geographic Region (in millions)

	<u>Q4 2020</u>	<u>Q3 2020</u>	<u>Q2 2020</u>	<u>Q1 2020</u>	<u>Q4 2019</u>
China	\$ 54.0	\$ 28.5	\$ 48.8	\$ 43.6	\$ 32.7
Taiwan	49.0	36.9	33.2	31.8	31.0
United States	31.3	36.3	28.1	31.9	48.9
South Korea	28.2	29.6	15.1	14.1	38.4
Europe	13.4	17.0	14.1	21.0	11.8
Japan	8.0	17.1	10.1	8.4	9.1
Rest of World	13.1	12.6	8.4	10.0	6.7
	<u>\$ 197.0</u>	<u>\$ 178.0</u>	<u>\$ 157.8</u>	<u>\$ 160.8</u>	<u>\$ 178.6</u>

Revenue by Market Segment (in millions)

	<u>Q4 2020</u>	<u>Q3 2020</u>	<u>Q2 2020</u>	<u>Q1 2020</u>	<u>Q4 2019</u>	<u>2020</u>	<u>2019</u>	<u>2020 v 2019</u>	
Foundry & Logic	\$ 122.7	\$ 108.4	\$ 109.3	\$ 105.8	\$ 105.1	\$ 446.2	\$ 318.5	\$ 127.7	40.1 %
DRAM	34.6	31.4	19.1	24.7	42.9	109.7	147.3	(37.6)	(25.5)%
Flash	5.2	11.0	5.4	4.3	5.2	25.8	25.6	0.2	0.8 %
Systems	34.5	27.2	24.0	26.0	25.4	111.9	98.1	13.8	14.1 %
	<u>\$ 197.0</u>	<u>\$ 178.0</u>	<u>\$ 157.8</u>	<u>\$ 160.8</u>	<u>\$ 178.6</u>	<u>\$ 693.6</u>	<u>\$ 589.5</u>	<u>\$ 104.1</u>	<u>17.7 %</u>

Customers > 10% of Total Revenue

	<u>Q4 2020</u>	<u>Q3 2020</u>	<u>Q2 2020</u>	<u>Q1 2020</u>	<u>Q4 2019</u>	<u>2020</u>	<u>2019</u>
Intel Corporation	29.3 %	25.6 %	36.1 %	36.2 %	28.4 %	31.5 %	25.3 %
Samsung Electronics., LTD.	12.5 %	10.6 %	*	*	14.8 %	*	11.5 %
Micron Technology, Inc.	*	10.1 %	*	*	*	*	*
Taiwan Semiconductor Manufacturing Co., LTD.	*	10.6%	*	*	*	*	*
	<u>41.8 %</u>	<u>56.9 %</u>	<u>36.1 %</u>	<u>36.2 %</u>	<u>43.2 %</u>	<u>31.5 %</u>	<u>36.8 %</u>

* Customer represents less than 10% of revenue for respective period

GAAP to Non-GAAP Reconciliation

(In thousands, except for per share amounts)

	GAAP		Adjustments				Non-GAAP	
	Three Months Ended December 26, 2020	Stock-based Compensation	Amortization of Intangibles	Amortization of Acquisition Fair Value Adjustments	Acquisition Related Expenses	Contingent Consideration Adjustments	Three Months Ended December 26, 2020	
Revenues	\$ 197,043	\$ —	\$ —	\$ 109	\$ —	\$ —	\$ 197,152	
Cost of revenues	119,429	(1,151)	(5,948)	(812)	—	—	111,518	
Gross profit	77,614	1,151	5,948	921	—	—	85,634	
Operating expenses:								
Research and development	23,970	(1,670)	—	—	—	—	22,300	
Sales and marketing	19,405	(2,171)	(1,794)	—	—	—	15,440	
General and administrative	13,411	(2,064)	—	—	(140)	(892)	10,315	
Total operating expenses	56,786	(5,905)	(1,794)	—	(140)	(892)	48,055	
Operating profit	20,828	7,056	7,742	921	140	892	37,579	
Interest income	191	—	—	—	—	—	191	
Interest expense	(182)	—	—	—	—	—	(182)	
Other income (expense), net	609	—	—	—	—	—	609	
Income before income taxes	21,446	7,056	7,742	921	140	892	38,197	
Provision for income taxes	2,173	284	312	37	6	36	2,848	
Net income	\$ 19,273	\$ 6,772	\$ 7,430	\$ 884	\$ 134	\$ 856	\$ 35,349	
Net income per share:								
Basic	\$ 0.25	\$ 0.09	\$ 0.10	\$ 0.01	\$ —	\$ 0.01	\$ 0.46	
Diluted	\$ 0.24	\$ 0.09	\$ 0.09	\$ 0.01	\$ —	\$ 0.01	\$ 0.44	
Weighted-average number of shares								
Basic	77,416	77,416	77,416	77,416	77,416	77,416	77,416	
Diluted	79,562	79,562	79,562	79,562	79,562	79,562	79,562	

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: stock-based compensation expense, amortization of intangibles and other acquisition fair value adjustments, acquisition related expenses and contingent consideration adjustments. By publishing the Non-GAAP measures, the company's management intends to provide investors with additional information to further analyze the company's performance, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP measures. Non-GAAP results are not prepared in accordance with GAAP, and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.

Non-GAAP Adjustments & EPS

(In thousands, except for per share amounts)

	Three Months Ended			Fiscal Year Ended	
	December 26, 2020	December 28, 2019	September 26, 2020	December 26, 2020	December 28, 2019
GAAP net income	\$ 19,273	\$ 18,636	\$ 22,891	\$ 78,523	\$ 39,346
Adjustments:					
Amortization of intangibles, inventory and fixed asset fair value adjustments due to acquisition	8,663	7,889	7,042	29,670	28,137
Stock-based compensation	7,056	6,088	5,509	23,830	23,176
Restructuring charges	—	24	—	—	481
Loss (gain) on contingent consideration	892	—	(71)	(2,879)	—
Acquisition related expenses	140	213	334	509	460
Income tax effect of non-GAAP adjustments	(675)	(893)	(4,970)	(11,669)	(11,030)
Non-GAAP net income	\$ 35,349	\$ 31,957	\$ 30,735	\$ 117,984	\$ 80,570
Non-GAAP net income per share:					
Basic	\$ 0.46	\$ 0.42	\$ 0.40	\$ 1.54	\$ 1.07
Diluted	\$ 0.44	\$ 0.41	\$ 0.39	\$ 1.49	\$ 1.04
Weighted-average number of shares used in per share calculations:					
Basic	77,416	75,731	77,029	76,681.23	74,994
Diluted	79,562	78,055	78,809	79,001.316	77,286

The presentation provides the calculations for Non-GAAP net income and Non-GAAP net income per share. FormFactor excluded the following items from one or more of the Non-GAAP measures: stock-based compensation expense, amortization of intangibles and other acquisition fair value adjustments, acquisition related expenses and contingent consideration adjustments. By publishing the Non-GAAP measures, the company's management intends to provide investors with additional information to further analyze the company's performance, core results and underlying trends. FormFactor's management evaluates results and makes operating decisions using both GAAP and Non-GAAP measures. Non-GAAP results are not prepared in accordance with GAAP, and Non-GAAP information should be considered a supplement to, and not a substitute for, financial statements prepared in accordance with GAAP.

Gross Profit and Gross Margin by Segment (GAAP)

(In thousands, except for percentages)

	Three Months Ended							
	December 26, 2020				December 28, 2019			
	Probe Cards	Systems	Corporate and Other	Total	Probe Cards	Systems	Corporate and Other	Total
Revenues	\$ 162,467	\$ 34,576	\$ —	\$ 197,043	\$ 153,176	\$ 25,453	\$ —	\$ 178,629
Gross profit	71,308	14,217	(7,911)	77,614	69,468	12,224	(7,387)	74,305
Gross margin	43.9%	41.1%	—%	39.4%	45.4%	48.0%	—%	41.6%

	Fiscal Year Ended							
	December 26, 2020				December 28, 2019			
	Probe Cards	Systems	Corporate and Other	Total	Probe Cards	Systems	Corporate and Other	Total
Revenues	\$ 581,739	\$ 111,877	\$ —	\$ 693,616	\$ 491,363	\$ 98,101	\$ —	\$ 589,464
Gross profit	263,215	51,835	(27,130)	287,920	211,382	50,927	(24,813)	237,496
Gross margin	45.2%	46.3%	—%	41.5%	43.0%	51.9%	—%	40.3%